

SUCCESSFUL REDEVELOPMENT

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Phase 2: Tendering & Developer Selection

SUMMARY NOTES



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YouTube Channel: Technoesis Redevelopment Help

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Major Steps - Tendering for Redevelopment

1. Collect Draft Tender Documents from PMC ... **[GP]**
2. Approval of Tender Docs (SGBM) ... **[M/ R]**
3. Collect Final Tender Documents from PMC ... **[R]**
4. Floating Tender ... **[M/ GP]**
5. Sale of Tender Documents ... **[GP]**
6. Pre-Bid Meeting with Bidders ... **[GP]**
7. Submission of Bids ... **[GP]**
8. Opening Bids ... **[M/ GP]**

M: Milestone, R: Record, GP: Guideposts – Ref. www.redevelopment.info

Major Steps - Selecting a Developer

1. **Comparative Statement & Bid Evaluation/ Analysis/ Rating Report ... [M/ R/ GP]**
2. First Shortlist of Bidders
3. Financial & Legal Due Diligence of Bidders ... [R]
4. Joint meetings with Bidders ... [GP]
5. Collect Revised Proposals to MC from Bidders ... [GP]
6. **Final Shortlist of Bidders ... [M]**
7. Due Diligence of Bidders in Final Shortlist ... [GP]
8. Obtain proposals from experienced Legal Advisors ... [GP]

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Major Steps (Contd.)

9. Prepare Comparative Statement and Shortlist of LA proposals
10. **Presentation to Members (SGBM) ... [M/ R/ GP]**
11. Issue Letter of Appointment to Soc LA ... **[GP]**
12. Negotiate & Collect Final Techno-Commercial Proposal from shortlisted Bidders ... **[R/ GP]**
13. Selection as a Preferred Developer
14. Collect Tendering Report from PMC ... **[R/ GP]**
15. **79A: Selection of a Developer (SGBM) ... [M/ R/ GP]**
16. Obtain NOC from Dy. Registrar ... **[R]**
17. Return of EMD to Unsuccessful Bidders

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Milestones

1. Approval of Tender Documents ... SGBM
2. Floating Tender
3. Opening of Bids
4. Comparative Statement & Bid Evaluation/ Analysis/ Rating Report
5. Final Shortlist of Bidders
6. Bidder's Presentation to Members ... SGBM
7. Selection of a Developer ... SGBM & Registrar

Records

1. Tender Documents
2. Common set of Amendments
3. MoM of SGBMs
4. Comparative Statement
5. Bid Evaluation/ Analysis/ Rating Report
6. Financial Due Diligence Report
7. Legal Due Diligence Report
8. Final Techno-Commercial Proposal from Bidders
9. Tendering Report
10. NOC from Dy. Registrar

Guideposts

1. Broad Sections of Tender Documents
2. Contents of Press Notice of Tender
3. Contents of Project Brief for Soc Members
4. Format for Recording Sale of Tenders
5. Procedure for Pre-Bid Meeting
6. Broad Points for the Common set of Amendments
7. Format for Recording Receipt of Bids
8. Procedure for Opening Bids

Guideposts (Contd.)

9. Contents of Comparative Statement & Bid Evaluation/ Analysis/ Rating Report
10. Discussion Points for Joint Meeting with Bidders
11. Steps for Due Diligence of Bidder
12. Contents of Request for Proposal from Legal Advisors
13. Points for Presentations to Members
14. Contents of Letter of Appointment to Soc's Legal Advisor
15. Contents of Final Techno-Commercial Proposal from Bidders
16. Contents of PMC's Tendering Report
17. Procedure for the SGBM for Selection of Dev

Successful Redevelopment – Recordings

Visit YouTube Channel  Technoesis Redevelopment Help

Sr No	Video Title	Link
1	Webinar-1: Overview	https://youtu.be/QvreZLlibeuI
2	Webinar-2: Initiating Redevelopment & Selecting PMC	https://youtu.be/ys3ylw5ciCA
3	Webinar-3: Feasibility Study & Report	https://youtu.be/_MSBeHWaKmg
4	Webinar-4: Tendering for Redevelopment	https://youtu.be/WTJYOWEttW4
5	Webinar-5: Selecting a Developer	https://youtu.be/3HHyWbqh_is
6	Webinar-6: Pre-Construction Stage	https://youtu.be/iF8U9IxDM5c
7	Webinar-7: Construction Phase - Part 1	https://youtu.be/IQrPM_Vz7KI
8	Webinar-8: Construction Phase - Part 2	https://youtu.be/RXufLpVQ_8c
9	Webinar-9: Repossession	https://youtu.be/PxPEh-Drl4o

THANK YOU !



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